



PBS MEMBER STATIONS NEW MEXICO State Network Hub

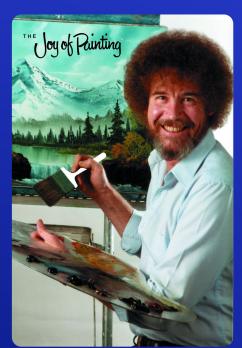
Local stations (like us!) are **members** of PBS.

Some programs (like Finding Your Roots, Newshour, and Frontline) air at the same time all over the country - that's about 60% of the schedule.

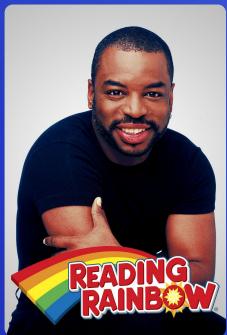
Other than that, PBS member stations fill their schedule with content they choose (that's about 40% of the schedule).

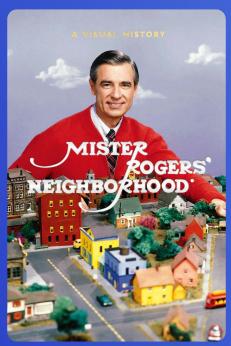
Stations operate independently. The saying goes: "If you know one station, you know one station."

When You Think of PBS...









...you probably think of these folks...

...but did you know...

When You Think of PBS...



...you probably think of these folks...

...but did you know...







They are the original content creators + PBS is the original YouTube

You create & own your content. PBS provides a platform for you to distribute it.

But who helps you get your content into the system? (Well, there are a few different ways, but..) That's where local stations come in!



Austin PBS is your community-supported, locally owned PBS station in Central Texas serving 18 counties

Mission: Educate, inspire, and entertain Central Texas communities with content and services that reflect our cultural diversity and leverage their creativity

You can watch us on:

- Over-The-Air TV (antenna sold separately!)
- Online via our Linear Livestream
- On demand via the PBS App



We MAKE Content

also known as "Austin PBS Originals"



(yes, your favorite music festival is named after one of our most popular programs!)

We Distribute - Content also known as "Austin PBS Presents"



All of these projects have **local** ties and **national** appeal.





THE PBS APP

Did you know that you can watch all of the previously mentioned content and **MUCH MORE**, **right now**, **for FREE**, in the PBS App?

Here's how! On Your:

- **TV:** instructions vary based on the type of television you have. See <u>here</u>.
- Laptop: <u>pbs.org</u> (make sure to localize)
- **Phone:** by <u>downloading</u> the PBS app



Ways to Work With Austin PBS

PRESENTING STATION

We can serve as your *presenting station* for national distribution.

LOCAL AUDIENCE

We can broadcast and stream your film or series *locally* on Austin PBS.

SHOWCASE YOUR PILOT

We can put your series pilot in the PBS App as you pursue funding.

FUNDING INITIATIVES

We can keep you informed on funding opportunities we offer.

Let's Dig Deeper Into All Of This...



WHAT'S A PRESENTING STATION?



A Presenting Station is a local PBS affiliate (us!) that supports independent producers (you!) in navigating the release of their program into the national public media marketplace!

Support We Provide:

- Letter of Support
- Guidance During Production
- Serve as liaison between you and the public media distributor
- Promotional support -Austin PBS promotes all of our presenting station content via social media and newsletters

Providing Viewer Trends

- Bridging the Gap for
- other opportunities within public media (PBS Learning Media, hosting screenings, etc.)

CRITERIA

Here are some things we like to think about when agreeing to commit as your Presenting Station

- Filmmaker/producer based in Texas OR content set in Texas
- High Production value
- Strong Producing Team
- Journalistic Integrity
- Compelling Storytelling
- Timely and Relevant
- Alignment with Austin PBS's core operating principle to focus on programming that discovers, reflects, and brings to life the essence of Central Texas
- Alignment with Austin PBS's mission, vision, and values
- National appeal



Review Process

Once you submit, we'll review and get back to you within 3-4 weeks. A committee at Austin PBS reviews your work against the judging criteria and determines if the partnership would be a good fit.

Step 1:

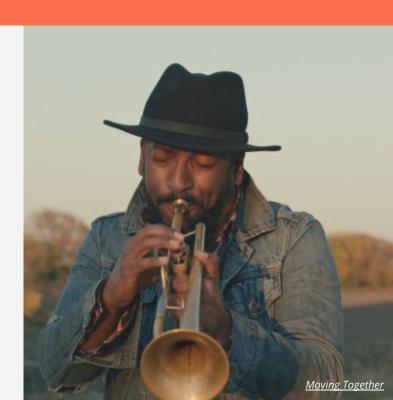
We'll both sign an MOU to solidify our partnership. The MOU outlines our responsibilities and expectations throughout this distribution process.

Once Your Program is Selected...

Step 2:

We'll work with you to:

- Select a distributor (there are three main ones!)
 - → APT
 - → NETA
 - → PBS+
- Choose your program's release date (also known as feed date)
- Apply for distribution with selected distributor (this includes providing them with technical information, a list of funders, and a fine-cut of the film)
- Ensure packaging is in-line with public media S&P
- Technical QC of broadcast file



PACKAGING FOR PUBLIC MEDIA

This is a non-exhaustive list of how you can expect to package your content for public media:

If your program is already packaged, it will need to be repackaged in accordance with the following items.

Prepare and expect to engage with your edit until we approach the finish line!



Captions: FCC certified captions are required for all programs

Edits: minor edits may need to be made to adjust for any flagged content

A Ratings Icon: will be added to the program (we'll tell you which one!)

TRT: total run time standards are 26:46 (30 min program) and 56:46 (60 min program)

Funding Pod: if you received funding from external individuals or organizations, you'll need to add a funding pod to the beginning and end of the program to disclose all funders

Production Credits: adjustments may need to be made for length and content

Outcue Logos: Austin PBS's and the distributor's outcue will be added to the program. Your production company's logo can also be included.



OTHER THINGS TO EXPECT

Some other things to consider when it comes to public media distribution

Timeline: it takes 4-6 months to get a completed film or series out

Assets to Deliver:

- Program
- App File
- Promos (a :30 second and :15 second)
- Promotional Images
- Program Descriptions
- Music Cue Sheets

Rights Terms: Usually 3 or 5 years

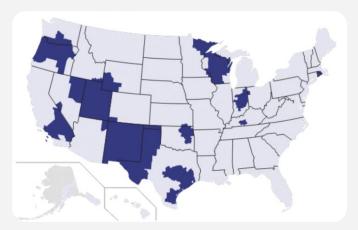
Exclusivity: Public media rights are typically exclusive for broadcast, but *non-exclusive* for steaming, which means you can make other distribution deals. **Remember, you own your content!**

Station relations representatives have relationships with programmers nationwide and will help ensure your program plays in as many markets as possible. They like to get on board four (4) months before your release date and can cost anywhere from \$10-20k for a four-month campaign. If you're interested in hiring a rep, we can connect you with them as you approach your release.

STATION RELATIONS REP

Reps help increase your program's carriage (carriage is what % of markets played it)

All Station Coverage Map of the <u>same show</u>.

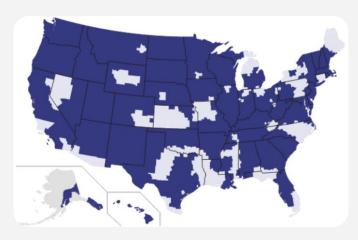


Before they hired a rep.



After they hired a rep!







The difference between local and national release:

- local releases only air in our market (on Austin PBS) as well as on our linear livestream
- local releases may or may not get put on the PBS app,
 depending on the licensing agreement we hash out with you
- local releases usually require less assets to be delivered

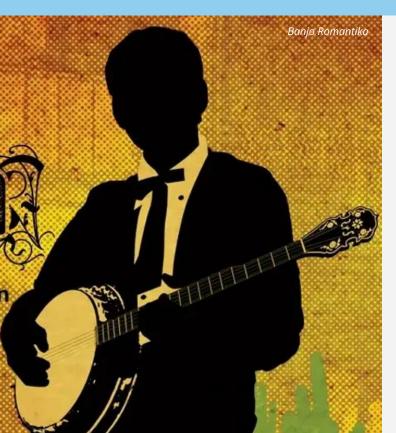
Your Program is a Great Contender for Local Air <u>Only</u>:

- if your program is hyper specific to Central Texas
- if you don't have desires to take your program out to other markets nationally
- if you want an anniversary airing of an older program

LOCAL AUDIENCE



OTHER THINGS TO EXPECT



Some other things to consider when it comes to local air:

- Packaging: if not already, then your program will need to be edited into compliance with public media S&P (FCC certified captions, inclusion of a funding pod, adhere to standard TRTs)
- **Timeline**: after we've reviewed and confirmed our wish to air your program, you can plan to deliver assets 6 weeks before airdate

Assets to Deliver:

- Program
- Promo (:30)
- Promotional Images
- Program Descriptions
- Music Cue Sheets



PILOTS CHANNEL

Many producers come to us with a completed pilot while they continue to fundraise.

We have launched a channel in the PBS app called **Austin PBS Greenlights** for projects that we're serving as the presenting station for!

Your project could be a good fit for this if:

- you have a completed pilot episode for a series you're hoping to get off the ground
- you're seeking funding and need a place to showcase your work while you fundraise
- \circ we are serving as your presenting station
- you need a more flexible rights window (pilots live on the app for 1-2 years)

You can watch the current pilots <u>HERE!</u>



OTHER THINGS TO EXPECT



Some other things to consider when it comes to your pilot:

- Packaging: if not already, then your program will need to be edited into compliance with public media S&P
- Assets to Deliver:
 - Program
 - Promo (:15)
 - Promotional Images
 - Program Descriptions
- Your pilot is *NOT* a good fit if
 - we are *not* serving as your Presenting Station
 - you have no plans of pursuing a full series
 - it is outdated content



FINISHING FUNDS GRANT

In 2025, we launched the Finishing Funds Grant:

- for projects that are strong contenders for public media distribution, but do not have the funding to repackage
- \$12,000 to repackage program
- \$3,000 in reimbursements to attend conference to promote film





In 2025, we launched the Digital Originals Grant:

- **Prompt**: a reflection and exploration of life and culture in Central Texas
- Format: Web series; 5-8 episodes @ 8-10 minutes each
- **Genre**: non-fiction (*note*: we are not considering scripted series at this time)
- Award: \$35,000
- Winners: Two (2)

Winning projects **Outsidey** (by Evelyn Ngugi) and **Bites Without Borders** (by David Douglass) will be released in 2026 on the Austin PBS Youtube channel.

STAY IN THE LOOP

To stay on the loop on future funding opportunities, be sure to do one (or all) of the following:

Sign up for our <u>newsletter</u>



Follow us on social media







@austinpbs on everything



Funding Standards and Practices

A **funder** (sometimes referred to as a sponsor or a production underwriter) is an individual or organization who provides production funds for a film or series in public media.

Main Funding Considerations:

- Funders, or their logos, may not appear in the program's content
- All funders must be disclosed (there is no such thing as anonymous funders in public media!)
- Funders may not have editorial influence over the content and there cannot be even the *perception*of editorial influence
- Funders are acknowledged in descending order of most contributed to least contributed. (We help sort out what that looks like)

For more info on PBS Funding S&P, check out our <u>one-sheet!</u>

Fundraising Tips

Fundraising is very challenging. There is no blanket approach to fundraising, rather it is different from project-to-project.

- Consider reaching out to organizations whose mission aligns with the story you're telling and see if they're interested in being a part of your journey by contributing to your production.
- When you go out for fundraising, target a combination of individuals or organizations -
 - Ask Yourself how you/program can add value to the work they're doing
 - •Tell Your Funders who you believe your audience is, how you plan to reach this audience, and why the funder would benefit from getting in front of this audience
- Do not make promises to funders about how and where their name will appear in the final series (that can only be determined once fundraising is complete)
- As the producer, if you provide funding to your program, you will not be credited as a funder. That is considered self-funding and you (or your production company) will be listed as a producer.

What About Revenue?

While there's no revenue model built into public media distribution, there are ways to generate revenue from your content. Here's what we've seen and recommend:

Building Your Brand:

- exclusive members only perks (ex: patreon, substack)
- selling merch
- Youtube adsense (if you plan to also put your content on YouTube)

For Profit Distribution:

- Public Media has a few for profit distribution options that can be explored after a standard public media release
- o Distribution deals with streamers (Love Nature, Bitmax, etc.)

Post Distribution Underwriting

• Some producers will go forth and make their projects independently. Once they secure public media distribution, underwriters come on board!

Check out Rick Steves on the 'How I Built This' podcast discussing how he built a profitable brand from his public media show - <u>HERE</u>

Legal Resources

As you embark on your pre-production journey, we highly recommend having a plan to ensure any third-party materials (images, etc.) are cleared for use. Here are some great resources outlining how all of this works:

- Texas Association of Lawyers for the Arts
 - TALA offers pro bono legal services to their members (\$75/annual fee) https://talarts.org/membership
 - They can help with: employment agreements, waivers for subjects, providing fair use statements. They do <u>not</u> help with: LLC, insurance, rights clearance.
- New Media Rights
 - New Media Rights offers legal service to artists and they also have a lot of resources/guides, including a web app that can help you determine if and how you'll need to clear third-party materials
- A Guide to Clearances
- Fair Use

Note: Public media stations have a blanket BMI/ASCAP, so you're all covered with the music!

Releasing Your Program

There are various dates associated with a project's release. We share all of them with you leading up to the release!

Release Date (aka Feed Date):

- the date your program is available for stations to schedule/program
- [PROGRAM NAME] will be available via public television stations on [DATE], check your local listings

App Release Date:

- the date the program will be available to stream on the PBS app (pbs.org)
- [PROGRAM NAME] will be available to stream on the PBS app on [DATE]

Austin PBS Airdate:

- the date(s)/time(s) that the program will air in our market
- [PROGRAM NAME] will air on Austin PBS on [DATE/TIME]



WHY PUBLIC MEDIA?

- Public Media is valued we're the most trusted media institution
- Public media's legacy of creating and distributing high quality,
 fact-based content
- Public media's legacy of fostering the talent of hosts and personalities
- Ownership of your content
- Creative control of your content (as long as you adhere to our standards and practices!)





QUESTIONS ?

Check Out the FAQ on **this page.**

STILL HAVE QUESTIONS?

Upcoming Virtual Info Session Dates:

- December 4th, 2025 @ 11:00 AM
- January 8th, 2026 @ 11:00 AM
 - January's session will take place on 2nd Thursday of the month to account for New Years Holiday
- February 5th, 2026 @ 11:00 AM
- March 5th, 2026 @ 11:00 AM
- April 2nd, 2026 @ 11:00 AM
- May 2nd, 2026 @ 11:00 AM
- June 4th, 2026 @ 11:00 AM

See you there!

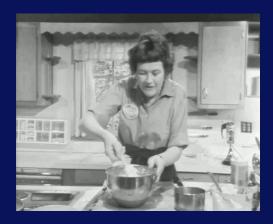


Sign up for a virtual info session taking place the *first Thursday of the month at 11:00 AM* by emailing greenlights@klru.org and we'll share a link with you to attend.

And With That...



Go watch something.



Go make something.



Go be the next Bob Ross...

Or be the first you!

You Create It. | You Own It. | We Distribute It.

Click HERE to submit your idea

